



PRESS RELEASE

EFESO Consulting and ROI Management Consulting join forces

Paris, July 10th

Following the closing of the agreement, EFESO Consulting, a Paris-based global leader in operational excellence consulting and ROI Management Consulting AG, headquartered in Munich, announce to have joined forces. ROI is one of the most renowned operational excellence consultancies in Europe and is regarded as a thought leader in topics related to smart and lean manufacturing, R&D optimisation, and Industry 4.0. ROI's geographic focus is on the DACH region and Eastern Europe. Hans-Georg Scheibe and Michael Jung, founders and managing partners of ROI, will become members of the Executive Committee of EFESO.

The newly formed company has over 500 consultants worldwide and offices in more than 25 countries. ROI's joining of the EFESO group is an important step in the international expansion strategy. It significantly strengthens the group's competence portfolio, client base and geographic footprint. The globalisation strategy is backed by the majority investment of Eurazeo, which was intended to allow EFESO Consulting to accelerate its growth and reinforce the company's positioning as the world-leading specialist in operational excellence consulting.

Luca Lecchi, Co-CEO of EFESO, declared: *"EFESO has a global footprint, experience in the process industry and in-depth expertise in the areas of organisation, people and change. ROI will contribute a strong technological expertise, a focus on discrete manufacturing and strong experience in Industry 4.0 and R&D. By consolidating our positions in the DACH region, Eastern Europe and China, we will significantly enhance our ability to serve clients in those specific geographies".*

Hans-Georg Scheibe, Co-Founder and Managing Partner, ROI: *"The questions of our customers around operational excellence have become more and more complex over the years. In order to keep on serving them and solving their problems we felt the need for a more global expertise and overall industry approach. Linking ourselves to EFESO will bring all of that".*

Bruno Machiels, Co-CEO of EFESO: *"With ROI, we have found a partner sharing the same values, and a vision for the future. We will reinforce our integrated management of process, technology, data and human dynamics to help our clients progress faster and in a more sustainable way".*

Michael Jung, Co-Founder and Managing Partner, ROI: *"We are delighted to become part of the group's governance bringing the ROI capabilities and professional approach. By working together with EFESO we will be able to develop a real international network for our clients and increase our power in operational excellence and Industry 4.0."*