



PRESS RELEASE

EFESO Consulting listed as a Representative Vendor in Gartner's Market Guide for Supply Chain Strategy, Planning and Operations Consulting

EFESO Consulting today announced that it has been identified as a Representative Vendor in the Gartner "Market Guide Supply Chain Strategy, Planning and Operations Consulting" report. EFESO was named in both the:

Specialist Providers: Supply Chain Strategy and Planning category and

Specialist Providers: Supply Chain Operations category"¹

" EFESO Consulting is delighted to be recognised in the Gartner, Inc. 2020 'Market Guide for Supply Chain Strategy, Planning & Operations Consulting', research, which is used by supply chain leaders when searching for a consulting firm.

As co-authors **Michael Dominy, Gartner VP Analyst and Kamala Raman, Sr Director Analyst** state, "Supply chain leaders often need help from consulting firms across a spectrum of projects. These leaders include chief supply chain officers (CSCOs), supply chain strategists and functional supply chain leaders in areas such as planning, logistics, customer service, manufacturing, sourcing and procurement. Projects can range from supply chain strategy development and strategic planning to operational implementation of new practices. Examples of supply chain operations consulting projects include:

- Postmerger/postacquisition supply chain and operational integration planning
- Supply chain performance assessments and improvement roadmaps
- Supply chain and manufacturing network design
- Organizational design
- Supply chain segmentation
- Product portfolio/SKU rationalization
- Cost-to-serve analysis
- Complexity reduction/optimization
- Sales and operations planning (S&OP)
- New product introduction and launch (NPI&L)



“Through 2019 and into 2020, the volume of inquiries regarding supply chain strategy, planning and operations consulting has remained healthy. But the types of projects changed between the end of 2019 and the beginning of 2020 as follows:

- Supply chain network modelling and analysis
- Supply chain planning including sales and operations planning (S&OP) and sales and operations execution (S&OE)
- Digital supply chain strategies and roadmaps:
- Scenario planning”

EFESO clients typically look for Process, Human Dynamic and Digital solutions to accelerate Growth, Cost and Cash Effectiveness and deliver a Sustainable Progression. EFESO works with client organisations positioned throughout the end to end value chain.

We carry experience from most key industries and believe in sharing cross-sector best practices and know-how where this will create value. The EFESO «Progression» motto is « Improving your results today, securing your results for tomorrow » For us this means delivering faster, tangible and more sustainable outcomes, while concurrently building future proof capabilities that bring competitive advantage

¹ Gartner, Market Guide for Supply Chain Strategy, Planning and Operations Consulting, August 2020

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